

# Complete Systems Integration

## IT 360

CSI's IT 360 provides a 3rd party, independent, complete Technology Assessment which takes an in-depth look at your company's business processes, initiatives, objectives and Key Performance Indicators to produce an itemized scorecard allowing you to align your IT system with critical business processes along with expected and unexpected changes while continuing to focus on meeting business goals and objectives.

IT 360 benchmarks your company's actual results against other companies with similar size/industry characteristics as well as industry best practices. Assessment results identify opportunities to lower IT costs in a variety of areas while giving you the ability to do more within fixed or reduced budgets in areas of:

- Vendor Selection
- Maintenance
- Personnel
- Redundant or Inappropriate Systems

IT 360 gives you the ability to do more within fixed or reduced budgets, without sacrificing or jeopardizing important business initiatives or objectives.



## Our vendor neutral approach means "no axe to grind" when integrating two organizations or making vendor/supplier recommendations.

The IT 360 'Wheel' is the foundation for the assessment, measuring 15 high level areas against the 7 critical IT Key Performance Indicators (KPI's).



### Product Benefits

- Improved support and responsiveness when making system changes needed to improve or match changing business processes
- Increased efficiencies and cost savings when integrating other business functions or entities
- Compliance assurance providing peace of mind
  - Business continuity assurance for both mission critical and other systems
- Minimize corporate and personal liability exposure
- Comprehensive IT systems/process inventory including cost analysis

**IT 360 is a proven, time tested methodology for an efficient and thorough expert 3rd party IT assessment with a guaranteed two week completion and delivery.\***

\*(Delivery time frame subject to certain parameters)

## Assessment Area: Server Environment

Item	Score (1-5)	Comments	
Data Integrity	4	<ul style="list-style-type: none"> <li>✓ Data is secure and reliable through use of MS toolset</li> <li>✓ Data is backed up on a twice daily basis and tapes are sent offsite daily</li> </ul>	
Scalability	2	<ul style="list-style-type: none"> <li>✓ Environment is not very scalable -new hardware required for any upgrades or expansion</li> </ul>	
Business Enablement	3	<ul style="list-style-type: none"> <li>✓ The server environments seems to provide adequate service to the business</li> <li>✓ Some users have experienced long wait times for new servers to be procured/installed - this could be improved with a virtualization strategy such as VMWare</li> </ul>	
Security	2	<ul style="list-style-type: none"> <li>✓ Systems are not physically secure - data center access is not protected or monitored</li> <li>✓ Some systems had blank administrator passwords</li> <li>✓ IIS application and various others are not secure and should be tightened for vulnerabilities</li> </ul>	
Cost Evaluation	2	<ul style="list-style-type: none"> <li>✓ Hardware and maintenance costs are high due to the large number of physical servers - implementing virtual servers will reduce costs drastically</li> </ul>	
Best Practice	2	<ul style="list-style-type: none"> <li>✓ Overall server technology (i.e. Windows 2003 on all servers) is in line with best practice</li> <li>✓ Server virtualization is not in use and should be considered for best use of technology</li> </ul>	
Disaster Recovery	2	<ul style="list-style-type: none"> <li>✓ Data is backed up daily but there are no provisions or plans for a disaster</li> <li>✓ A disaster plan should be implemented</li> </ul>	
Score	Explanation	Score	Explanation
1	Critical Issues	4	Very Good
2	Needs Work	5	Exceeds Industry Best Practice
3	Good	N/A	Not Applicable

Sample Scorecard

## Itemized Scorecard

The IT 360 scorecard investigates 15 sectors within your IT system and rates/ranks each area for performance against 7 critical KPI's including, Data Integrity, Scalability, Business Enablement, Security, Cost Evaluation, Best Practice, Disaster Recovery.

CSI's IT 360 provides your organization with the peace of mind that can only result from independent industry and Subject Matter Expert (SME) Professional assessment of your firm's current compliance, efficiency, business objective alignment, competitive position and future system capability. CSI's industry knowledge and expertise with the latest and most innovative technical developments will enable you to apply and implement appropriate and best practice technology to maximize your company's performance and productivity.

## IT 360 is ideal for:

- Companies planning to or in the process of data center consolidation and/or merger/acquisition proceedings where 3rd party assessment can benefit all parties.
- Businesses without a CIO or defined IT leadership or those having just made a change in IT leadership.
- Organizations or CIOs that need to cut IT budget without sacrificing productivity.
- CIO's looking for the IT Department to be more of a "value-add" organization.
- CEOs or CFOs interested in optimizing their IT investment and aligning more closely with business objectives.
- Companies in tough regulatory and compliance environments without the required IT processes/controls or expertise in place.
- Companies needing a blueprint for their IT systems, software, personnel, etc.

## Investment Credit Incentive

CSI includes an economic investment credit incentive based on assessment results and future consideration to demonstrate our commitment to your organization. Based on the total cost of the assessment, CSI will offer an investment credit that will help enable your business to implement the recommendations and improvements outlined in the assessment report.

Should the client decide to engage CSI to implement any part of our IT recommendations, CSI will issue the client a credit of up to 50% of the cost of the assessment towards the fees associated with the proposal.

“...CSI will issue a credit of up to 50% of the cost of the assessment toward the solutions proposed by CSI associated with the proposal.”